



Trilliant: Leading the 21st Century Energy Transformation

CORPORATE BACKGROUND

Trilliant is the leading smart grid platform provider, helping utilities and energy retailers successfully deploy advanced smart grid applications – from smart metering to smart distribution and smart consumer capabilities. The breadth and depth of the Trilliant Communications Platform delivers the flexible, secure and proven smart grid solutions needed for utilities and energy retailers to deploy mission-critical applications to achieve their business goals, and deliver consumers the best energy experience possible. We work very closely with our customers to ensure their success, and we take immense pride in the results our customers have achieved over the past 30 years.

Headquarters

Trilliant is headquartered in Redwood City, California, the heart of Silicon Valley. Trilliant also has presence throughout the United States, Canada, Europe, Latin America and Asia Pacific.

Leading utilities and energy retailers are under increasing pressure to deal with supply limitations, environmental mandates, intermittent renewables, changing demand for electric vehicles and distributed generation, and consumer desire for energy efficiency. They are also faced with the daunting technical complexities of unifying the disparate information from the evolving landscape of systems, energy devices, and applications.

Investors



Trilliant helps savvy utilities and energy retailers achieve their smart grid goals through the Trilliant Communications Platform, the only purpose-built communications platform that integrates these disparate systems into a unified whole.

Instead of using piecemeal solutions not designed with the energy industry in mind, customers are unifying information from disparate systems with this communications platform – developed from the ground-up with tomorrow's smart grid challenges in mind.

Trilliant helps utilities and energy retailers successfully deploy a broad set of smart grid initiatives – from smart metering to smart distribution to consumer applications such as demand response and distributed energy resources. The breadth and depth of the Trilliant Platform delivers the flexible and proven smart grid solutions needed for utilities and energy retailers to deploy mission-critical applications to achieve their business goals.

Solid Customer Base

Trilliant works with utilities who serve more than 100 million homes and businesses around the world. Trilliant's solutions and services encompass smart distribution, smart metering, and smart consumer applications for both residential and commercial and industrial (C&I) customers. The company has delivered products and services to more than 200 utility customers globally, and marquee customers include Iberdrola, Centrica, Hydro One Networks, RWE NPower, Tenaga Nasional Berhad, Tampa Electric Company, Burbank Water and Power, Festival Hydro, Denton Municipal Electric, Jamaica Public Service Company Ltd., Milton Hydro, PowerStream, and Electrica Guayaquil, among others.

The Trilliant Communications Platform Brings the Most Advanced Capabilities to Utilities Worldwide

- **Multi-technology Platform** – utilities can mix multiple communications technologies in a single deployment with common management and business processes
- **End-to-end System** – provides multi-tier intelligent networks comprising highest bandwidth, lowest-latency Wide Area Network (WAN), Neighborhood Area Network (NAN), Home Area Network (HAN) and modular head-end software
- **DDX Technology** – Trilliant’s award-winning Dynamic Data eXchange (DDX) technology facilitates efficient interactions between devices and the head-end system through smart distribution at every device, to enable massive scalability and functionality to millions of devices while reducing infrastructure and operational costs
- **End-to-end Partitioned Security** – includes Trilliant’s built-in, end-to-end partitioned security technology that meets the highest standards of security requirements to ensure all security aspects – privacy, confidentiality, integrity, availability, authentication, authorization, and accountability – across the entire smart grid
- **Global Standards-based Interoperability** – leverages global standards ensuring future-proof, interoperable solutions for all smart grid applications from grid to metering to consumer

The Trilliant Communications Platform Helps Utilities Succeed

- **Operational Flexibility** – the only platform that enables utilities to easily choose the optimal technology solutions for the application they need, be it smart distribution, smart metering, or smart consumer applications. It also gives utilities the flexibility to strategically choose whether they will embark on targeted deployments or full rollouts
- **Extensible Investment** – high-data-rate radios and high-performance networking with an extensible architecture supports the most demanding smart distribution applications today and in the future
- **Low Total Cost of Ownership (TCO)** – the lowest infrastructure cost with the efficiencies of DDX technology, and the lowest operating cost with the single management system across multiple technologies
- **Highest Security for Mission-critical Infrastructure** – the only platform that gives utilities peace of mind and best defense against cyber-security threats for mission-critical infrastructure
- **Broad Industry Support** – leveraging global standards-based solutions and built to interoperate with a large ecosystem of partners encompassing all smart grid applications, the platform gives utilities the one and only solution that is truly interoperable and future-proof to adapt to continuous innovation
- **Proven at Scale** – the only scalable platform that gives utilities the flexibility to choose the best technology mix that fits their business needs for today, with the flexibility to seamlessly evolve tomorrow



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